

**THE STATE OF NEW HAMPSHIRE**  
**BEFORE THE**  
**NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION**

**DOCKET NO. DE 24-XXX**  
**PETITION FOR REVIEW OF STORM EXPENSES**

**DIRECT TESTIMONY OF**  
**YI-AN CHEN, LEANNE M. LANDRY, AND DENISE M. COSENTINO**

**On behalf of Public Service Company of New Hampshire**  
**d/b/a Eversource Energy**

**March 8, 2024**

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**DIRECT TESTIMONY OF YI-AN CHEN, DENISE M. CONSENTINO, AND LEANNE M.**  
**LANDRY**  
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1       **I. INTRODUCTION**

2       **Q. Ms. Chen, please state your name, position, and business address.**

3       A. My name is Yi-An Chen. My business address is 780 North Commercial Street,  
4       Manchester, New Hampshire. I am employed by Eversource Energy Service Company  
5       (“ESC”) as the Director of Revenue Requirements for New Hampshire. In that position, I  
6       support Public Service Company of New Hampshire d/b/a Eversource Energy  
7       (“Eversource” or the “Company”) regarding revenue and rate-related matters.

8       **Q. Please provide your educational and professional background.**

9       A. I received a Bachelor of Business Administration in International Business from Soochow  
10       University in Taipei, Taiwan and Master of Business Administration from Clark University.  
11       I joined ESC earlier in 2023 with more than 15 years of experience at National Grid USA  
12       in various roles of increasing responsibility including Regulatory and Compliance, Finance  
13       and Performance Management, Program and Project Management, and Reporting and  
14       Analysis.

1 **Q. Have you previously testified before the New Hampshire Public Utilities Commission**  
2 **(the “Commission”)?**

3 A. Yes. I have provided testimony in multiple dockets.

4 **Q. What are your current responsibilities?**

5 A. I am currently responsible for the coordination and implementation of revenue  
6 requirements calculations for Eversource to support the rate and regulatory filings  
7 associated with Eversource’s default Energy Service (“ES”), Stranded Cost Recovery  
8 Charge (“SCRC”), Transmission Cost Adjustment Mechanism (“TCAM”), System  
9 Benefits Charge (“SBC”), Regulatory Reconciliation Adjustment mechanism (“RRA”),  
10 Pole Purchase Adjustment Mechanism (“PPAM”), and base distribution rates.

11 **Q. Ms. Cosentino, please state your name, position, and business address.**

12 A. My name is Denise M. Cosentino. My business address is 107 Selden Street, Berlin,  
13 Connecticut 06037.

14 **Q. Please provide your educational and professional background.**

15 A. I graduated from Quinnipiac College (now University) in 1992 with a Bachelor of Science  
16 degree in Accounting. I graduated from Western New England College (now University)  
17 in 2001 with a Master of Business Administration degree. I am a Certified Public  
18 Accountant in Connecticut. I joined Eversource Energy in 2003 as an internal auditor  
19 where I was responsible for implementing Sarbanes-Oxley and have held various positions  
20 in Accounting and Enterprise Risk Management. Prior to joining Eversource Energy, I  
21 held various positions in financial institutions.

1 **Q. Have you previously testified before the Commission?**

2 A. No. However, I have testified before the Connecticut Public Utilities Regulatory Authority  
3 (“PURA”) on behalf of the Company’s affiliate, Connecticut Light & Power Company.

4 **Q. What are your current responsibilities?**

5 A. I am the Director of Enterprise Risk Management. In this capacity I have oversight and  
6 responsibility for Corporate Insurance, Liability & Damage Claims, and Enterprise Risk  
7 Management. For purposes of this testimony, I am responsible for procuring and managing  
8 all insurance for Eversource Energy and its subsidiaries and handling any associated  
9 claims.

10 **Q. Ms. Landry, please state your name and business address.**

11 A. My name is Leanne M. Landry. My business address is 247 Station Drive, Westwood,  
12 Massachusetts 02090.

13 **Q. By whom are you employed and in what capacity?**

14 A. I am the Director, Investment Planning for ESC. In this capacity, I have direct oversight  
15 of the financial support function for the Electric Operations Group of the Eversource  
16 Energy electric operating affiliates, including the Company. In my role, I am responsible  
17 for developing and monitoring business processes consistent with corporate financial and  
18 accounting policies for key operations units. In addition, I oversee the development of  
19 accounting and budget processes for capital-project cost oversight, including tracking of  
20 current and projected costs and implementation of cost-control measures.

1 **Q. Please summarize your education and professional experience.**

2 A. I graduated from Bentley College (now Bentley University) in 1990 with a Bachelor of  
3 Science degree in Accounting. I earned a Master of Business Administration from Bentley  
4 College in 2002, with a concentration in Finance. In 2009, I completed a program with  
5 Worcester Polytechnic Institute and received an Operations Management Leadership  
6 Certificate. I am also a Certified Public Accountant in the Commonwealth of  
7 Massachusetts. Upon graduation from Bentley, I was hired by Coopers & Lybrand  
8 (“C&L”) (now PricewaterhouseCoopers) as an auditor within its Business Assurance  
9 practice. While at C&L, I participated in and provided leadership to the audits of a variety  
10 of companies, including public utilities.

11 I was hired at Boston Edison Company, NSTAR Electric Company’s predecessor (NSTAR  
12 Electric Company is an affiliate of the Company), as an internal auditor in 1994.  
13 Subsequent to my time in Internal Audit, I have held roles of increasing responsibility in  
14 Strategic Planning, Annual Planning and Budgeting, merger integration support and  
15 Budgeting and Forecasting. In 2003, I assumed the role of Director, Investment Planning  
16 and in 2008 my role expanded to include responsibility for performing that role for the  
17 administrative support to the Electric Operations group. I was named to my current  
18 position in 2012, following the merger of NSTAR Electric Company and Northeast  
19 Utilities. In January 2014, my responsibilities were expanded to include Western  
20 Massachusetts Electric Company (an affiliate of the Company). In March 2015, my  
21 responsibilities were expanded to include the affiliate Connecticut Light & Power and the  
22 Company.

1 **Q. Have you previously testified before the Commission?**

2 A. Yes. I have previously testified before the Commission in Docket DE 22-030. I have also  
3 testified before PURA and the Massachusetts Department of Public Utilities on behalf of  
4 the Company's affiliates.

5 **Q. What is the overall scope of the Company's filing in this docket?**

6 A. This filing presents for review storm costs incurred between August 2022 and August  
7 2023.<sup>1</sup> During this time period, the Company experienced nine storm events that qualify  
8 for storm-fund deferral treatment (the "2022-2023 Storm Events") pursuant to the Major  
9 Storm Cost Reserve ("MSCR") pursuant to either the storm event criteria established in  
10 Docket No. DE 99-099 or the pre-staging criteria approved in Docket No. DE 12-320.  
11 Each of the major storm events caused substantial damage to the Company's distribution  
12 system resulting in customer outages, blocked roads, and other emergency conditions  
13 requiring the Company to respond consistent with the terms of its Emergency Response  
14 Plan ("ERP"). Each of the pre-staging events were the result of weather forecasts that  
15 indicated a severe weather event highly likely to impact the Company's service territory,  
16 triggering the prestaging of crews consistent with the Company's ERP; however, the severe  
17 weather event did not materialize as originally forecasted.

18 The nine events are all eligible for recovery through the Company's MSCR mechanism.

19 The MSCR mechanism was established in Docket No. DE 99-099 and allows the Company

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<sup>1</sup> The Company did not experience any storm events during the months of August, September, or October 2022. However, the Company's previous storm cost recovery filing covered the period through July 2022 and accordingly this filing is intended to cover any qualifying storm events that occurred beginning in August 2022. Similarly, while the Company did not experience any storm events during the time period of April 2023-August 2023 these months are acknowledged because the Company's future storm cost recovery filing would include storms beginning with September 2023.

1 to recover from customers an annual amount through distribution rates that is used to offset  
2 costs incurred to respond to a qualifying major storm event. Under the terms of the MSCR,  
3 a qualifying major storm event is defined as a storm that results in either (1) 10% or more  
4 of the Company's retail customers being without power in conjunction with more than 200  
5 reported troubles; or (2) more than 300 reported troubles during the major storm event.  
6 The MSCR was amended in docket DE 12-320 to allow for recovery of qualifying pre-  
7 staging costs. For all impending storms, Eversource receives an Energy Event Index  
8 forecast from its weather forecast vendor, DTN. The EEI provides highly detailed weather  
9 forecasts by region and zone for the Eversource service area. DTN's EEI forecast includes  
10 all relevant weather metrics needed to determine the likely severity and location of an  
11 impending severe storm. Qualifying prestaging costs are defined as costs incurred in  
12 advance of a major weather event where the event had a "high" probability (a probability  
13 of greater than 60%) of reaching an EEI Level 3<sup>2</sup> or higher forecast by the Company's  
14 weather service. Docket No. DE 12-320, Order No. 25,465, at 4 (2013).

15 The total incremental expense associated with this filing that the Company is presenting  
16 for review is approximately \$231.7 million.

17 **Q. Is the Company proposing a rate to take effect as a result of this filing?**

18 A. No. In this filing, the Company is requesting that the Commission review the cost  
19 information and documentation presented by the Company for purposes of determining the  
20 prudence of the incremental costs incurred for the 2022-2023 Storm Events. The Company

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<sup>2</sup> The Company uses an EEI with five escalating levels of storm severity.

1 would typically request recovery of storm costs through its MSCR Fund. However, as stated  
2 in the Company's February 26, 2024 letter filed in Docket No. DE 23-051, the MSCR Fund  
3 has been depleted to zero as a result of the storm costs approved in Docket No.'s DE 22-  
4 031 and DE 23-051. The storm costs approved in Docket No.'s DE 22-031 and DE 23-051  
5 resulted in a cumulative unrecovered storm cost balance as of January 31, 2024 totaling  
6 \$29,014,841.<sup>3</sup> Accordingly, any additional recovery in the MSCR Fund will be used to  
7 offset the cumulative unrecovered storm cost balance, including carrying charges, until such  
8 costs have been recovered.<sup>4</sup> Given that the MSCR Fund is fully depleted, the Company is  
9 not seeking to recover the storm costs in this filing through the MSCR Fund. Rather, in its  
10 next base distribution rate case filing, the Company will propose to establish a separate  
11 MSCR cost recovery mechanism for these storm costs, plus carrying charges, on an  
12 amortized basis to take effect at the time new base rates are set. As such, in this docket, the  
13 Company seeks to complete the prudence review for the 2022-2023 Storm Event costs in  
14 advance of the next base distribution rate case filing. To support the prudence review of the  
15 costs incurred by the Company to respond to the 2022-2023 Storm Events, the Company  
16 has compiled all supporting documentation. This supporting documentation is detailed in  
17 Attachment ES-COST-14 and is being provided to the Department of Energy's Audit

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<sup>3</sup> See letter from Eversource to the Commission providing confirmation of storm cost recovery total and the resulting MSCR Fund balance filed on February 26, 2024 in Docket No. DE 23-051.

<sup>4</sup> The Company collects \$1 million per month in base distribution rates for the MSCR fund, pursuant to Section 5.1 of the October 9, 2020 Settlement Agreement (Docket No. DE 19-057, Order No. 26,433 December 15, 2020).

1 Division together with this filing <sup>5</sup>).<sup>6</sup>

2 The Company will include a formal proposal to recover these costs as part of its upcoming  
3 base distribution rate case proceeding, which it anticipates filing later this year.

4 **Q. What is the purpose of your testimony?**

5 A. Our joint testimony will present the cost itemization and explain how the Company  
6 documents support for costs associated with the 2022-2023 Storm Events. This includes a  
7 description of the accounting, review and approval process for all expenditures associated  
8 with the 2022-2023 Storm Events proposed for recovery in this proceeding.

9 Our joint testimony discusses certain issues relating to the proper deferral accounting and  
10 the costs incurred by the Company to pre-fund storm cost restoration at such significant  
11 levels. Lastly, our testimony addresses storm insurance and federal funding and their  
12 applicability (or inapplicability) as cost mitigation options.

13 The Company's current balance of incremental deferred storm expenses incurred through  
14 January 2024 is approximately \$301 million, which includes the amounts approved for

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<sup>5</sup> The Company notes that the amounts included in the invoice index will not exactly match the invoices provided in support of the 2022-2023 Storm Events because the invoices include costs that are not applicable to the 2022-2023 Storm Events (i.e., the invoices will show amounts greater than the amounts included in the index in certain instances).

<sup>6</sup> The Company's most recent petitions for recovery of storm expenses have been resolved following an audit by the Department of Energy's Audit Division without additional process (i.e., these dockets were resolved without a formal discovery process or hearing). See Docket Nos. DE 21-089, DE 22-031, and DE 23-051. The Company has compiled all supporting documentation in support of this filing and is providing copies to the Audit Division together with a copy of this filing. The Company will also provide any and all documentation to the Commission, Department of Energy, or Office of the Consumer Advocate to assist their review. Attachment ES-COST-14 provides an invoice index of the Company's supporting documentation including page references to the supporting documentation that has been provided to the Audit Division for ease of review. The Company will also provide invoices as requested by the Audit Division to facilitate review (i.e., the Company is providing all invoices but can also provide specific invoices or batches of invoices, as requested).

1 recovery in both Docket No. DE 22-031 and DE 23-051, the \$231.7 million presented for  
2 review in this case herein and storm costs incurred from September 2023 to January 2024.

3 To present information on the costs incurred to respond to these storm events, including  
4 review and tracking of costs, we have organized our testimony into the following sections:

- 5 • Section I provides the introduction;
- 6 • Section II describes the Company's storm cost recovery framework;
- 7 • Section III presents the qualifying event overview and cost analysis;
- 8 • Section IV discusses the Company's process for tracking storm costs;
- 9 • Section V discusses the Company's internal controls and processes that apply to  
10 the storm cost accounting process;
- 11 • Section VI discusses potential offsets to storm restoration costs; and
- 12 • Section VII discusses recovery of the 2022-2023 Storm Event costs.

13 **Q. Please briefly describe the other testimony included in this filing in support of the**  
14 **Company's request.**

15 A. The Company is also presenting the testimony of Dean Desautels, Director of Emergency  
16 Preparedness. Mr. Desautels' testimony demonstrates that the 2022-2023 Storm Events are  
17 eligible for cost recovery through the MSCR and that the costs were reasonably incurred  
18 based on the circumstances confronting the Company at the time decisions were made. Mr.  
19 Desautels' testimony also discusses the factors that led to the significant increase in storm  
20 costs presented in this filing versus previous storm cost filings.

1 **Q. Are you presenting any attachments to accompany your testimony?**

2 A. Yes. The table below identifies the attachments included with our testimony:

| <b>Attachment No.</b> | <b>Description</b>  |
|-----------------------|---|
| Attachment ES-COST-1  | Cost Summary for 11/30/2022 Major Storm   |
| Attachment ES-COST-2  | Cost Summary for 12/15/2022 Pre-Staging   |
| Attachment ES-COST-3  | Cost Summary for 12/15/2022 Major Storm   |
| Attachment ES-COST-4  | Cost Summary for 12/23/2022 Pre-Staging   |
| Attachment ES-COST-5  | Cost Summary for 12/23/2022 Major Storm   |
| Attachment ES-COST-6  | Cost Summary for 1/20/2023 Major Storm  |
| Attachment ES-COST-7  | Cost Summary for 1/22/2023 Pre-Staging  |
| Attachment ES-COST-8  | Cost Summary for 1/22/2023 Major Storm  |
| Attachment ES-COST-9  | Cost Summary for 2/3/2023 Major Storm   |
| Attachment ES-COST-10 | Cost Summary for 2/22/2023 Pre-Staging  |
| Attachment ES-COST-11 | Cost Summary for 3/2/2023 Pre-Staging   |
| Attachment ES-COST-12 | Cost Summary for 3/13/2023 Pre-Staging  |
| Attachment ES-COST-13 | Cost Summary for 3/13/2023 Major Storm  |
| Attachment ES-COST-14 | Summary of Invoice and Cost Documentation for Outside Contractors and Vendors by Storm Event <sup>7</sup> |

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4 **II. STORM COST RECOVERY FRAMEWORK**

5 **Q. Please provide a brief history of the Major Storm Cost Reserve.**

6 A. The MSCR was first established in Docket No. DE 99-099. As amended in Docket DE 12-  
7 320, the Company is allowed to defer costs attributable to pre-staging and restoration  
8 efforts derived from severe weather events that meet the criteria mentioned previously. The  
9 annual funding for the MSCR was most recently updated in Docket No. DE 13-127 to  
10 allow the Company to collect \$12.0 million on an annual basis. Order No. 25,534 (2013).

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<sup>7</sup> As noted above, the Company is providing all supporting documentation identified in Attachment ES-COST-14 to the Department of Energy Audit Division together with this initial filing.

1 This annual funding amount was confirmed in Docket No. DE 19-057. Order No. 26,433,  
2 at 13 (2020). A Storm Cost Adjustment Mechanism was also established in Docket No.  
3 DE 19-057 that allows the Company to file for a separate, temporary amortization of storm  
4 costs for storm events that exceed \$25 million per event. Id.

5 **Q. Please define the requirements for a weather event to be applicable for recovery**  
6 **within the MSCR.**

7 A. For all impending storms, Eversource receives an EEI from its outside vendor, DTN. The  
8 EEI provides highly detailed weather forecasts by region and zone for the Eversource  
9 service area. DTN's EEI forecast includes all relevant weather metrics needed to determine  
10 the likely severity and location of an impending severe storm. The EEI ranks the strength  
11 of the storm on a scale from 1 to 5, where 5 will be the most severe and cause the most  
12 damage, and then applies a likelihood against the forecasted strength of the storm.

13 Pursuant to the criteria established in Docket No. DE 12-320, pre-staging costs can be  
14 recovered through the MSCR if the weather event has a "high" (greater than 60% based on  
15 the forecast) probability of reaching "Level 3" or stronger, according to the EEI. See DE  
16 12-320, Order No. 25,465, at 4 (2013). For non-pre-staging events, a Major Storm is  
17 defined as an event that results in either: (a) 10% or more of Eversource's retail customers  
18 being without power in conjunction with more than 200 reported troubles; or (b) more than  
19 300 reported troubles during the event. See id. at 1.

1 **Q. Does the Company have any other cost recovery mechanisms that are applicable to**  
2 **major storm events?**

3 A. Yes. As noted above, the Commission approved a Storm Cost Adjustment Mechanism  
4 Surcharge in Docket No. DE 19-057. The Storm Cost Adjustment Mechanism Surcharge  
5 allows the Company to file for a separate, temporary amortization of storm costs for storm  
6 events that exceed \$25 million per event and recover such costs through the Storm Cost  
7 Adjustment Mechanism Surcharge. Docket No. DE 19-057, Order No. 26,433.

8 **Q. Can you please list the 2022-2023 Storm Events, which are the subject of this filing?**

9 A. In this filing, the Company is presenting information supporting the costs for the nine  
10 qualifying events that occurred from August 2022 through August 2023: (1) November 30,  
11 2022 Major Storm; (2) December 15, 2022 Major Storm (including Pre-Staging event); (3)  
12 December 23, 2022 Major Storm (including Pre-Staging event); (4) January 20, 2023  
13 Major Storm; (5) January 22, 2023 Major Storm (including Pre-Staging event); (6)  
14 February 3, 2023 Major Storm; (7) February 22, 2023 Pre-Staging event; (8) March 2, 2023  
15 Pre-Staging event; and (9) March 13, 2023 Major Storm (including Pre-Staging event).  
16 The 2022-2023 Storm Events are described in more detail in the testimony of Dean  
17 Desautels.

18 **Q. Are there any storm events that occurred in 2023 but are not included in this filing**  
19 **because their costs are not yet “finalized”?**

20 A. Yes. There were storm events that qualify for recovery through the MSCR that occurred  
21 in September through December 2023 that were not included in this filing because the  
22 Company has not yet finalized the costs associated with these storm events.

1 **Q. How does the Company determine that the costs incurred for a qualifying storm event**  
2 **are finalized?**

3 A. A storm event's costs are considered "finalized" when all costs have been invoiced to the  
4 Company, and subsequently reviewed and confirmed by the Company.

5 **Q. Does the Company's filing of finalized storm costs mean that the Company has**  
6 **received all invoices for that storm event?**

7 A. Not always. As discussed below, the Company has a robust and thorough process in place  
8 for tracking, revising, and finalizing storm costs. However, even with this robust process  
9 there is still the possibility for a relevant charge to be received after the storm costs have  
10 been filed with the Commission for review. When this occurs, the Company includes the  
11 additional costs in a subsequent storm cost recovery filing.

12 **Q. Has the Company included any costs in this filing that are associated with a prior**  
13 **storm cost recovery filing?**

14 A. No. All of the costs included for recovery in this filing are associated with the 2022-2023  
15 Storm Events.

16 **Q. Has the Company experienced storm events that have resulted in costs that exceed**  
17 **\$25 million per event, which would qualify for recovery through the Storm Cost**  
18 **Adjustment Mechanism Surcharge?**

19 A. Yes, three of the 2022-2023 Storm Events exceeded \$25 million per event. As discussed  
20 below, the Company will include a proposal for recovery of all the costs associated with  
21 the 2022-2023 Storm Events as part of its upcoming base distribution rate case proceeding.  
22 The Company has not filed for a separate, temporary amortization of the costs incurred for  
23 these three storm events due to the timing of the storm events. For storms of this  
24 magnitude, it can take up to a year to receive all vendor invoices. This invoice lag

1 (discussed in more detail below) meant that the costs for these storms became final at the  
2 same time that this filing was being prepared and at the same time that the Company is  
3 preparing to file for an adjustment to its base distribution rates. Accordingly, recovery of  
4 the costs as part of the Company's storm cost recovery proposal in the upcoming base  
5 distribution rate case presents the earliest practical opportunity to initiate recovery of costs  
6 associated with the 2022-2023 Storm Events.<sup>8</sup>

7 Based on the latest information available as of this filing, the three storms' cumulative cost  
8 including carrying charges through January 31, 2024 is approximately \$191 million. This  
9 cumulative cost is based on the vendor invoices that have been received to-date, followed  
10 by a thorough review of the supporting documentation as well as the determination of  
11 whether the amounts should be capitalized, rather than recorded to the MSCR. The actual  
12 costs associated with these events are subject to change based on several factors, including  
13 vendor invoices not yet received.

### 14 III. QUALIFYING EVENT OVERVIEW AND COST ANALYSIS

15 **Q. Please provide the total storm costs incurred for the 2022-2023 Storm Events included**  
16 **for review in this filing.**

17 A. As illustrated in the table below, the Company incurred direct costs totaling approximately  
18 \$222 million in relation to the 2022-2023 Storm Events. These amounts have been adjusted  
19 for any costs capitalized within utility plant on the Company's books and do not include

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<sup>8</sup> The Company has not filed for recovery of any storm costs through the Storm Cost Adjustment Mechanism Surcharge since it was approved in Docket No. DE 19-057. Prior to the three storms included for recovery in this filing that resulted in costs that exceed \$25 million, the Company had not incurred costs for any storm event that exceed the threshold since 2020. However, based on a pattern of increasingly severe weather and rising storm response costs, the Company anticipates that it will request recovery through the Storm Cost Adjustment Mechanism Surcharge in the future.

1 the carrying charges associated with the costs incurred. Inclusive of carrying charges, the  
2 total cost for the 2022-2023 Storm Events as of January 31, 2024 was approximately  
3 \$231.7 million. Direct costs and carrying charges are shown by storm event in the table  
4 below.<sup>9</sup>

| Exhibit               | Workorder | Storm                  | External Contractors / Outside Vendors / Procurement Cards | Payroll, Overheads and Taxes, Employee Expenses | Vehicle Expenses    | Materials & Supplies | Total Direct Costs    | Carrying Charges    | Total with Carrying Charges |
|-----------------------|-----------|------------------------|--|---|---------------------|----------------------|-----------------------|---------------------|-----------------------------|
| Attachment ES-COST-10 | PRSTG23B  | 2/22/2023 Pre-Staging  | \$ 1,830,925   | \$ 58,059                                       | \$ 18,149           | \$ -                 | \$ 1,907,132          | \$ 68,090           | \$ 1,975,223                |
| Attachment ES-COST-11 | PRSTG23C  | 3/2/2023 Pre-Staging   | \$ 453,426   | \$ 74,771                                       | \$ 15,251           | \$ -                 | \$ 543,448            | \$ 28,562           | \$ 572,010                  |
|                       |           | Total Pre-Staging      | \$ 2,284,351   | \$ 132,830                                      | \$ 33,400           | \$ -                 | \$ 2,450,581          | \$ 96,652           | \$ 2,547,232                |
| Attachment ES-COST-1  | MS22F006  | 11/30/2022 Major Storm | \$ 1,887,789   | \$ 990,857                                      | \$ 160,926          | \$ 363               | \$ 3,039,935          | \$ 171,117          | \$ 3,211,053                |
| Attachment ES-COST-2  | EXPSTGG2  | 12/15/2022 Pre-Staging | \$ 1,296,371   | \$ 55,489                                       | \$ 12,180           | \$ -                 | \$ 1,364,040          | \$ 61,588           | \$ 1,425,627                |
| Attachment ES-COST-3  | MS22G006  | 12/15/2022 Major Storm | \$ 17,326,940  | \$ 3,535,146                                    | \$ 606,732          | \$ 16,629            | \$ 21,485,447         | \$ 1,073,787        | \$ 22,559,234               |
| Attachment ES-COST-4  | EXPSTGH2  | 12/23/2022 Pre-Staging | \$ 3,122,460   | \$ 37,615                                       | \$ 5,031            | \$ -                 | \$ 3,165,107          | \$ 122,671          | \$ 3,287,778                |
| Attachment ES-COST-5  | MS22H006  | 12/23/2022 Major Storm | \$ 37,480,159  | \$ 4,168,037                                    | \$ 2,031,231        | \$ 238,452           | \$ 43,917,880         | \$ 2,164,352        | \$ 46,082,232               |
| Attachment ES-COST-6  | MS23A006  | 1/20/2023 Major Storm  | \$ 1,306,818   | \$ 507,411                                      | \$ 185,706          | \$ 1,996             | \$ 2,001,931          | \$ 110,744          | \$ 2,112,675                |
| Attachment ES-COST-7  | PRSTG23A  | 1/22/2023 Pre-Staging  | \$ 1,688,282   | \$ 26,418                                       | \$ 3,331            | \$ -                 | \$ 1,718,031          | \$ 80,250           | \$ 1,798,281                |
| Attachment ES-COST-8  | MS23B006  | 1/22/2023 Major Storm  | \$ 41,631,431  | \$ 5,796,262                                    | \$ 1,997,697        | \$ 176,537           | \$ 49,601,928         | \$ 2,369,387        | \$ 51,971,314               |
| Attachment ES-COST-9  | MS23C006  | 2/3/2023 Major Storm   | \$ 319,443   | \$ 229,209                                      | \$ 38,264           | \$ 539               | \$ 587,454            | \$ 18,483           | \$ 605,937                  |
| Attachment ES-COST-12 | PRSTG23D  | 3/13/2023 Pre-Staging  | \$ 2,983,946   | \$ 24,851                                       | \$ 5,442            | \$ -                 | \$ 3,014,240          | \$ 97,605           | \$ 3,111,845                |
| Attachment ES-COST-13 | MS23D006  | 3/13/2023 Major Storm  | \$ 81,532,927  | \$ 4,627,359                                    | \$ 3,389,254        | \$ 169,754           | \$ 89,719,295         | \$ 3,316,078        | \$ 93,035,373               |
|                       |           | Total Major Storm      | \$ 190,576,567   | \$ 19,998,655                                   | \$ 8,435,794        | \$ 604,271           | \$ 219,615,288        | \$ 9,586,061        | \$ 229,201,348              |
|                       |           | <b>Total</b>           | <b>\$ 192,860,918</b>                                      | <b>\$ 20,131,486</b>                            | <b>\$ 8,469,194</b> | <b>\$ 604,271</b>    | <b>\$ 222,065,868</b> | <b>\$ 9,682,713</b> | <b>\$ 231,748,581</b>       |

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7 **Q. What is the breakdown of the total costs presented in this filing?**

8 A. This filing presents incremental costs for review associated with the 2022-2023 Storm  
9 Events that meet the criteria established for recovery through the MSCR. The two  
10 prestaging events were events where the Company followed the prerequisites for  
11 prestaging crews-including notifying the Commission that an ERP event would be  
12 declared. However, for these prestaging events, the predicted storm conditions did not  
13 materialize and/or resulted in minimal damage to the Company's system, while still  
14 requiring the incurrence of incremental costs.

<sup>9</sup> The table shows thirteen events because four storm events also qualified as prestaging events. For events that would have also qualified for cost recovery as a prestaging event, the Company uses two work orders to record costs.

1 The Company has organized the costs relating to each storm event into four categories.  
2 These categories are: (1) charges from external contractors, outside vendors, procurement  
3 cards, and other logistical charges; (2) incremental storm related payroll costs, payroll  
4 related overheads and taxes, and employee expenses; (3) incremental vehicle costs; and  
5 (4) materials and supply costs. The table below identifies costs for each storm in these  
6 categories as of January 31, 2024. Of the total costs, the breakdown is as follows:

| Exhibit               | Workorder | Storm                  | Direct Costs          | Carrying Costs<br>1/31/2024 | Total Cost<br>1/31/2024 |
|-----------------------|-----------|------------------------|-----------------------|-----------------------------|-------------------------|
| Attachment ES-COST-10 | PRSTG23B  | 2/22/2023 Pre-Staging  | \$ 1,907,132          | \$ 68,090                   | \$ 1,975,223            |
| Attachment ES-COST-11 | PRSTG23C  | 3/2/2023 Pre-Staging   | \$ 543,448            | \$ 28,562                   | \$ 572,010              |
|                       |           | Total Pre-Staging      | \$ 2,450,581          | \$ 96,652                   | \$ 2,547,232            |
| Attachment ES-COST-1  | MS22F006  | 11/30/2022 Major Storm | \$ 3,039,935          | \$ 171,117                  | \$ 3,211,053            |
| Attachment ES-COST-2  | EXPSTGG2  | 12/15/2022 Pre-Staging | \$ 1,364,040          | \$ 61,588                   | \$ 1,425,627            |
| Attachment ES-COST-3  | MS22G006  | 12/15/2022 Major Storm | \$ 21,485,447         | \$ 1,073,787                | \$ 22,559,234           |
| Attachment ES-COST-4  | EXPSTGH2  | 12/23/2022 Pre-Staging | \$ 3,165,107          | \$ 122,671                  | \$ 3,287,778            |
| Attachment ES-COST-5  | MS22H006  | 12/23/2022 Major Storm | \$ 43,917,880         | \$ 2,164,352                | \$ 46,082,232           |
| Attachment ES-COST-6  | MS23A006  | 1/20/2023 Major Storm  | \$ 2,001,931          | \$ 110,744                  | \$ 2,112,675            |
| Attachment ES-COST-7  | PRSTG23A  | 1/22/2023 Pre-Staging  | \$ 1,718,031          | \$ 80,250                   | \$ 1,798,281            |
| Attachment ES-COST-8  | MS23B006  | 1/22/2023 Major Storm  | \$ 49,601,928         | \$ 2,369,387                | \$ 51,971,314           |
| Attachment ES-COST-9  | MS23C006  | 2/3/2023 Major Storm   | \$ 587,454            | \$ 18,483                   | \$ 605,937              |
| Attachment ES-COST-12 | PRSTG23D  | 3/13/2023 Pre-Staging  | \$ 3,014,240          | \$ 97,605                   | \$ 3,111,845            |
| Attachment ES-COST-13 | MS23D006  | 3/13/2023 Major Storm  | \$ 89,719,295         | \$ 3,316,078                | \$ 93,035,373           |
|                       |           | Total Major Storm      | \$ 219,615,288        | \$ 9,586,061                | \$ 229,201,348          |
|                       |           | <b>Total</b>           | <b>\$ 222,065,868</b> | <b>\$ 9,682,713</b>         | <b>\$ 231,748,581</b>   |

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8 Attachments ES-COST-1 through ES-COST-13 provide an overview of the incremental  
9 costs incurred by the Company for the 2022-2023 Storm Events broken down by the  
10 categories discussed below for each storm event. For storm events that qualified as both a  
11 pre-staging event and a Major Storm, there are two attachments because the Company  
12 creates a separate work order for the pre-staging event costs. As noted below, the Company  
13 has compiled all of the supporting invoices and receipts in support of these incremental

1 costs and is providing this supporting documentation to the Department of Energy's Audit  
2 Division together with this filing to assist its review of the 2022-2023 Storm Event costs  
3 and demonstrate that the costs incurred with respect to the 2022-2023 Storm Events were  
4 reasonable and prudently incurred. Attachment ES-COST-14 provides an index of this  
5 supporting documentation. As shown in Attachment ES-COST-14, the Company is  
6 providing invoices for external contractor and outside vendor costs to the Audit Division.  
7 External contractor and outside vendor costs (including procurement card transactions)  
8 comprise \$192 million<sup>10</sup> of the total storm costs submitted for review in this filing.

9 **Q. What are the specific functions and activities under the ERP associated with each of**  
10 **the major cost categories?**

11 A. As shown above, to conduct restoration and recovery following the 2022-2023 Storm  
12 Events, Eversource incurred costs in four major categories of cost: (1) external  
13 contractors/outside vendors/procurement cards; (2) payroll, overheads, and taxes, and  
14 employee expenses; (3) vehicles; and (4) materials and supplies. Each of these cost  
15 categories is associated with specific functions and activities undertaken as part of the ERP  
16 to restore power and conduct recovery operations, as follows:

17 **External Contractors, Outside Vendors, and Procurement Cards:** The Company  
18 incurred costs for external crews procured to restore power and conduct recovery work.  
19 Attachments ES-COST-1 through ES-COST-13 show that the external contractors, outside

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<sup>10</sup> Procurement cards account for \$44,524,046 of these costs.

1 vendors, and procurement card costs for the 2022-2023 Storm Events is approximately  
2 \$192.9 million.

3 The types of external crews procured and used in the 2022-2023 Storm Events are as  
4 follows:

- 5 ○ **Mutual Aid:** mutual aid crews are field crews procured from other electric  
6 utility companies. Work performed by these crews included restoring  
7 service, shifting high voltage conductors, splicing these conductors, and all  
8 other activities associated with performing restoration and recovery work  
9 on the Company's electric facilities;
- 10 ○ **Independent Contractors:** independent contractors perform the same  
11 work as mutual aid crews, except the line workers comprising these crews  
12 are unaffiliated with an electric utility company.
- 13 ○ **Vegetation Management:** vegetation management crews are used to clear  
14 tree and vegetation, so that physical workers gain safe access to broken or  
15 failed facilities in order to safely perform restoration work. Vegetation  
16 management crews are professional contractors engaged to work on the  
17 Company's system during severe weather emergency periods.
- 18 ○ **Environmental:** the Company incurred costs for physical work performed  
19 by the Company's environmental vendors to clean-up any oil that spilled  
20 from broken or failed oil-filled equipment, such as transformers.
- 21 ○ **Other:** outside contractors/vendors costs also include the costs associated  
22 with janitorial services, storm related communications, and manual cost  
23 adjustments performed by the Company to record costs to the correct work  
24 order.
- 25 ○ **Food and Lodging.** The Company incurred costs to feed and lodge  
26 emergency preparedness personnel supporting the storm restoration efforts,  
27 including mutual aid, vegetation and external contractor crews.
- 28 ○ **Traffic control and police:** The Company incurred traffic control and  
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1 police service costs associated with service restoration work.

2 The rates paid to contractors who work on the Eversource system during non-emergency  
3 periods are established through a negotiated purchase order process, which defines the rate  
4 structure. The rates for external contract crews hired for the exclusive purpose of the storm  
5 are also established through the negotiated purchase order process. The rates for mutual  
6 aid crews are established through the Edison Electric Institute's Governing Principles  
7 Covering Emergency Assistance Arrangements Between Edison Electric Institute Member  
8 Companies. The guiding principle of mutual aid is that a utility is compensated based on  
9 its cost to provide services to another utility.

10 The Company incurred costs associated with various smaller items including contractual  
11 meal allowances paid to union employees while working overtime. This category also  
12 includes costs for items such as vehicle mileage when Company personnel use their  
13 personal vehicles to travel to and return from, their storm work assignments and lodging.  
14 During a major storm event, employees working on the ERP restoration effort are  
15 authorized to use procurement cards to make purchases. The purpose of these purchases  
16 is to acquire needed items that are not typically maintained in the Company's inventory  
17 and are not capital items or for expenses related to food and lodging where the Company  
18 does not have an established purchase order. Examples of these types of items include tape  
19 and slings needed to make an area safe.

20 Procurement cards allow employees to make immediate purchases from vendors, while  
21 simultaneously providing management line-of-sight supervisory ability to monitor charges  
22 and assess whether the charges are appropriate and includable for storm-cost recovery. For

1 an ERP event, corporate procurement cards are used to ensure that costs are segregated and  
2 recorded directly to specific storm-related accounts on the Company's accounting books  
3 and records. Receipts for all purchases are required for submission into the Company  
4 system.<sup>11</sup> The Company's system also allows for supervision of the card use for all  
5 corporate procurement cards.

6 **Payroll, Overheads, & Taxes, and Employee Expenses:** To restore power and conduct  
7 recovery operations, the Company incurred incremental payroll costs for use of the  
8 Company's employees and other Eversource Energy operating companies' employees  
9 assisting in storm restoration. These payroll related costs are incurred in accordance with  
10 applicable labor contracts for unionized workers and applicable laws, regulations, and  
11 corporate policies for other employees. This work includes, for example, the payroll costs  
12 incurred as a result of the storm response in relation to the efforts of the Company's line  
13 workers in restoring service and repairing distribution infrastructure.

14 Attachments ES-COST-1 through ES-COST-13 show that the aggregate these payroll-  
15 related costs incurred for the 2022-2023 Storm Events are approximately \$20.1 million.  
16 There are no invoices associated with this cost category.

17 **Vehicles:** The Company incurred vehicle costs associated with storm restoration work.  
18 All Company line crews used to restore power and conduct recovery are associated with  
19 vehicles to perform the work. Vehicles are also used to patrol the system to help pinpoint

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<sup>11</sup> The Company has not included procurement card receipts in the supporting documentation provided to the Audit Division because compilation of these receipts is a manual process that is very labor intensive. The Company will provide these receipts to the Audit Division upon request.

1 damage locations; to transfer line workers to locations requiring system restoration work;  
2 to allow for non-affiliated mutual aid line workers that require a line truck to use an  
3 Eversource provided truck or vehicle during their storm restoration work; and to provide a  
4 means for supervisors in the field to move between work locations and effectively  
5 coordinate system restoration work.

6 Attachments ES-COST-1 through ES-COST-13 show that Vehicle costs for the 2022-2023  
7 Storm Events are approximately \$8.5 million.

8 **Material and Supplies:** The Company incurred materials costs for storm-related items  
9 issued from the Company's inventory. Materials used in storm restoration work include  
10 items such as transformers, cable, wire, reclosers, and batteries. Also included are an  
11 allocation of expense associated with lobby stock. "Lobby stock" represents the cost of  
12 miscellaneous small items of stock, such as nuts, bolts, washers, deadends, splices, and  
13 connectors, which are routinely used in the electric distribution system, and generally are  
14 stored in equipment bins in the storeroom lobbies. During storm restoration work, the  
15 Company carefully accounts for its material that is used to help restore service. The  
16 Company has processes in place to ensure that any material issued to restoration personnel  
17 is returned upon completion of restoration work or the Company's release of an external  
18 line contractor (and that such returned materials are then credited to the applicable storm  
19 work order). Attachments ES-COST-1 through ES-COST-13 show that "Materials" costs  
20 for the 2022-2023 Storm Events are approximately \$604,000.

1 **IV. STORM COST TRACKING**

2 **Q. What is the Company's system for accounting for storm work orders during an ERP**  
3 **event?**

4 A. When a storm event, including a prestaging event, occurs the Company creates a storm  
5 work order in the Company's accounting system. This work order, and any other relevant  
6 accounting information is communicated to Eversource employees. Eversource uses a  
7 standard set of accounting codes to record all financial transactions. This standard set for  
8 codes, or code block, provides flexibility to track costs in a variety of ways. Certain  
9 elements are especially useful when tracking storm restoration costs. These include the  
10 company code, work order, functional cost control center, and cost element. Once a work  
11 order is created, all transactions related to that storm restoration effort are charged to the  
12 assigned work order codes. The Company has detailed accounting policies governing the  
13 recognition and approval of financial transactions. These policies are relied upon to ensure  
14 all storm restoration costs are recorded to the correct accounting codes.

15 **Q. Did the Company follow this process for the 2022-2023 Storm Events?**

16 A. Yes. The Company followed this process for the 2022-2023 Storm Events. Specifically,  
17 work orders were established for each storm to accumulate all storm restoration costs. The  
18 Company engaged in an effort to analyze the capital plant items that were required to be  
19 installed to restore service for each event. For each capital item (for example, a pole or  
20 section of a conductor), the Company used its work management standard construction  
21 method to allocate labor, vehicle costs and materials to the capital item installed, thereby  
22 appropriately capitalizing all costs associated with the capital plant work during the  
23 specific storm.

1 **Q. What are non-incremental costs that may be incurred during ERP events?**

2 A. The Company identifies non-incremental costs as costs that the Company would have  
3 incurred even in the absence of the storm. Typical non-incremental storm costs include  
4 items such as direct straight-time payroll and associated payroll benefit overheads and  
5 fixed vehicle expenses such as lease costs, insurance, facility costs and payroll of garage  
6 personnel.

7 **Q. How does the Company define incremental costs incurred during a storm event?**

8 A. Incremental costs are defined as those costs that would not have occurred had it not been  
9 for the storm event. Incremental costs include:

- 10 • Contractor and non-Eversource utility line crews;
- 11 • Contractor tree trimming, civil, service, and other crews;
- 12 • Payroll, related overheads, and equipment associated with restoration assistance  
13 provided to the Company by affiliate companies;
- 14 • Food and lodging for crews and storm restoration personnel;
- 15 • Materials and supplies used during the storm restoration;
- 16 • Vehicle costs; and
- 17 • Overtime payroll.

18 **Q. How does the Company utilize cost elements to determine incremental costs?**

19 A. Examples of the Company's use of cost elements in the corporate accounting system in  
20 determining incremental costs include:

- 21 a) For direct labor costs, the Company sorts the labor costs by various labor-related  
22 cost elements, which are then further reviewed by specific payroll time codes. In

1 the event of a major storm, if the cost element or payroll time code reflects straight  
2 time, the cost is classified as incremental. In the event of a pre-staging event, if the  
3 cost element or time code reflects straight time, the cost is considered non-  
4 incremental. For all storm events, direct overtime labor is considered incremental.  
5 Additionally, labor costs charged to the storm work order by employees of  
6 Company affiliated operating companies that do not support the Company as part  
7 of their non-storm responsibilities, are considered incremental.

8 b) For lobby stock, the cost elements specifically identify material-related costs.  
9 Although materials are evaluated to determine whether they meet capitalization  
10 criteria, the remaining materials and lobby stock are considered to be incremental  
11 expenses resulting from the storm event. Stores overhead expenses are non-  
12 incremental.

13 c) Cost elements are used for employee overhead costs such as health/retirement  
14 benefits and non-productive time (holidays, vacation, sick days and other paid time).  
15 These costs are charged to the storm work orders as they are a loaded cost following  
16 the productive payroll that is directly charged by the employees to the storm work  
17 orders in the accounting payroll system. Payroll-related overheads charged to the  
18 storm work order from Company employees are categorized as non-incremental.  
19 Payroll-related overheads charged to the storm work order from the Company's  
20 affiliated operating companies are considered incremental.

1 d) The Company's accounting system also employs cost elements that identify costs  
2 related to outside contractors/vendors. Outside contractor and vendor costs charged  
3 to the storm work orders are considered incremental.

4 e) Specific cost elements are also utilized to determine the incremental costs  
5 associated with fleet vehicles and employee expenses, such as vehicle mileage,  
6 tolls, and in some cases out-of-pocket meals.

7 **Q. How is internal labor entered and tracked during ERP events?**

8 A. All internal labor time is entered into the Company's on-line timekeeping payroll system  
9 using the prescribed storm work order number. Storm work orders are initiated at the  
10 direction of the Electric System Operations Organization ("ESO") as the weather event is  
11 approaching and storm preparedness planning is commenced. The associated coding is  
12 assigned at the start of the event so that cost data can be appropriately categorized by cost  
13 types. Inputs into the Company's on-line time keeping system include an employee's  
14 name, charge cost center, storm work order number, and the number of hours worked,  
15 including, but not limited to, straight time, overtime, rest time, and meals allowed. This  
16 input is based on timesheets submitted by employees and approved by their supervisor.  
17 Following system input, each employee's supervisor reviews the accuracy of the time, time  
18 codes and proper accounting codes, including the storm work order. Once accuracy is  
19 determined, the supervisor approves the time input through the on-line payroll system.

1 On a weekly basis, labor reports are generated by the Company's business services  
2 personnel to further analyze for any discrepancies, mis-codings, or inaccuracies. Any  
3 necessary corrections are made in the time reporting system.

4 **Q. Are there any other expenses incurred by employees during ERP events?**

5 A. As discussed above, during certain ERP events, employees incur reimbursable expenses,  
6 such as personal vehicle mileage, tolls, and in some cases out-of-pocket meals. In  
7 addition, employees with Company-issued credit cards can be called upon to purchase  
8 food and supplies and reserve hotel rooms for those personnel supporting the storm  
9 restoration efforts. Similar to internal labor charges, all employee expenses are entered  
10 into the Company's on-line timekeeping system using the prescribed storm work order  
11 number. Input into the Company's on-line timekeeping and expense systems included an  
12 employee's name, charge cost center, storm work order number, expense code, and charge  
13 amount. All reimbursements for employee expenses \$25 or more are supported by original  
14 receipts, documenting the charge. Following each employee expense entry, an employee's  
15 supervisor reviews the accuracy and validity of the expense, expense codes, and proper  
16 accounting codes, including the storm work order. Once accuracy and validity are  
17 determined, the supervisor approves the expense reimbursement request through the on-  
18 line payroll system.

1 All internal labor costs and employee expense reimbursements follow Eversource's Time  
2 Reporting Policy,<sup>12</sup> which contains procedures, guidelines and management approval  
3 authority over charging of internal labor costs and employee expense reimbursements.

4 **Q. Are capitalized storm costs excluded from this request for recovery?**

5 A. Yes. In a Major Storm event, capital costs are incurred in relation to the restoration and/or  
6 replacement of distribution equipment damaged by the storm. Capital work occurs in two  
7 phases of the storm: (1) during the initial phase of the storm, in the days immediately  
8 following the storm when the Company is working to restore power to customers  
9 efficiently and safely; and (2) during the non-emergency, post-storm restoration phase,  
10 which can last well after the event date, as permanent repairs are made to replace temporary  
11 repairs made to restore power immediately following the storm.

12 In general terms, work is considered capital under utility general accounting principles  
13 where a unit of property is either replaced or newly installed. During the initial phase of  
14 the storm, there is a significant level of activity occurring, all with a paramount focus on a  
15 safe and expeditious restoration. Therefore, initially all material and labor are charged to  
16 the expense work order established for the event to track costs for the storm event. After  
17 the storm, all material charges are reviewed and any units of property are moved to a capital  
18 work order, along with the associated labor costs. As a result, the costs submitted in this  
19 filing for recovery through rates are exclusive of any capitalized costs incurred to make

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<sup>12</sup> This was previously called "APS 19" but was replaced with the Time Reporting Policy beginning in July 2022.

1 storm-related repairs. All capital costs are simply reflected within utility plant subject to  
2 the ordinary distribution ratemaking process.

3 The following is a summary of the process for capitalizing materials used during a storm:  
4 All restoration costs are initially accumulated in an expense work order specific to that  
5 event. Once the costs have been collected in the work order, the material issued or charged  
6 to the storm expense work order is reviewed to identify capital units of property (retirement  
7 units). Based upon the units of property identified, an estimate is developed of the work  
8 performed during a storm that should be capitalized. This estimating process utilizes  
9 information from the Company's work management system, such as man-hour estimates,  
10 to develop the installed cost associated with the replacement of capital units of property  
11 during the storm restoration. The installed cost of the capital units of property is estimated  
12 at a high level (labor, vehicles, material, overheads), not at a transactional level. Once the  
13 capitalized costs are determined, they are transferred from the storm expense work order  
14 to a separate capital work order and ultimately closed to the appropriate plant accounts.  
15 This process has been used by Eversource for many years and deemed appropriate by the  
16 Commission and the Department of Energy, to capitalize material costs during a Major  
17 Storm event as it would be burdensome to charge each capital item to a unique work order  
18 as is the case when work is performed in a non-storm restoration situation.

1 **Q. In Docket No. DE 18-058, Audit Staff and Staff recommended removing certain**  
2 **charges deemed to be “Media Communications.” Are these costs included in the**  
3 **schedules for these weather events?**

4 A. No. The final revenue requirement in Docket No. DE 19-057 included an adjustment of  
5 \$69,523 made to the 2018 test year to incorporate costs associated with West Interactive  
6 into the base distribution revenue requirement and cost of service.<sup>13</sup> West Interactive costs  
7 incurred during the test year were associated with media communication efforts on behalf  
8 of the Company during storm response, as media communication efforts were defined  
9 during that time. Since West Interactive costs were incorporated into base distribution  
10 rates, costs related to media communions, similar to the services provided during that time,  
11 are considered non-incremental and are excluded from the storm cost recovery filings.

12 However, through recent customer research surveys, the Company’s customers requested  
13 direct points of information regarding storm power outages they were experiencing. To  
14 address that need, the Company developed specific customer messages that are triggered  
15 at various points during the lifecycle of a particular customer outage event to keep each  
16 customer informed as to the actions the Company has taken to restore their power. During  
17 the 2022 – 2023 Storm Event restoration efforts, the Company provided this new  
18 messaging capability to its customers that experienced storm power outages. These  
19 messages were sent automatically to each customer impacted and included proactive  
20 messages when: (1) a customer initially lost power; (2) an Estimated Time of Restoration  
21 (“ETR”) was available; (3) a Global ETR for the entire area was available; and (4) power  
22 was restored. These messages were sent via a customer’s channel of choice: text, email,

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<sup>13</sup> Docket DE 19-057, Final Revenue Requirement at Bates 16, line 29 (January 22, 2021).

1 or voice. In addition, customers had the ability to text OUT to report their outage, and text  
2 STAT to receive the status of their outage in the same communication channel.

3 With this new messaging capability, and other tools such as the ability to view and report  
4 outages via the Company's external web-site [www.eversource.com](http://www.eversource.com), the Eversource Mobile  
5 App, and the Eversource automated phone system ("IVR"), approximately 97% of  
6 customer interactions during storms are now through digital channels. This decreases  
7 pressure on the Eversource Customer Call Center and call handle time during a storm, and  
8 reduces the need for Customer Service Representatives to take outage calls. Eversource  
9 used this new messaging tool, Message Broadcast, to send messages to each customer  
10 during the 2022 – 2023 Storm Events. Message Broadcast is only used for storm  
11 communications to customers impacted during major storm outage events. The  
12 incremental costs incurred during that period of time are the direct result of a major storm  
13 event, and would not otherwise be incurred. In addition, these costs did not exist during  
14 the Company's last base distribution rate case proceeding and therefore would not have  
15 been included as part of the test year costs, or incorporated into base distribution rates  
16 approved in DE 19-057. Therefore, the incremental costs incurred for Message Broadcast  
17 are included for review in this filing.

18 **V. STORM INVOICING QUALITY CONTROL**

19 **Q. Did the Company review the incremental storm expenses to ensure the amounts**  
20 **identified are accurate and correctly attributable to each event?**

21 A. Yes. The Company's Accounts Payable Department is responsible for processing and  
22 paying invoices for the normal day-to-day services and materials purchased by Eversource.

1 This group has implemented a multi-step process to ensure storm-related invoices are  
2 thoroughly reviewed, audited and adjusted. As part of this process, the Company  
3 undertook a thorough review of invoices and costs recorded to the Company's system in  
4 relation to these events. In conducting that review, the Company carefully examined the  
5 charges to confirm that the costs are incremental costs directly attributable to the  
6 emergency response and not otherwise represented or recoverable in any other distribution  
7 rate, charge, or tariff.

8 Moreover, all the costs presented for recovery in this filing were reasonably and necessarily  
9 incurred to prepare for and respond to the 2022-2023 Storm Events. The costs in this filing  
10 were incurred to make the repairs necessary to address the damage caused by those severe  
11 weather events and support the restoration effort or to prepare for the potential severe  
12 weather event.

13 **Q. What is the timing for receiving and reviewing third party vendor invoices?**

14 A. To respond to the 2022-2023 Storm Events, the Company often relied on external crews  
15 for restoration, with many being independent contractors that do not work for the  
16 Company on a routine basis and are unaffiliated with an electric utility. The Company  
17 also used mutual aid crews from other U.S. electric utilities.

18 External vendors typically invoice the Company anywhere from two weeks to eight  
19 months after services or materials are provided, however during a large storm event this  
20 may take upwards of one year (e.g., for storms with costs exceeding \$25 million it would  
21 be very unlikely to receive all invoices within one year following the event). This

1 timeframe is primarily attributable to the time it takes the vendor's back office  
2 administrative process to compile a detailed invoice which meets Eversource's  
3 requirements. In addition, when the Company is retaining contractors for a large storm  
4 event it is often not the only utility being impacted by the storm. For these large storm  
5 events, the Company may retain a contractor that specializes in storm response and travels  
6 throughout the country. These storm response contractors are often responding to multiple  
7 storm events in a short time frame; these storm response contractors are also often  
8 responding on behalf of more than one utility. As a result, their invoices may lag because  
9 they have to invoice multiple utilities and each utility has its own specific invoicing  
10 specifications.

11 It is also important to note that the Company does not have direct control over the  
12 administrative capabilities or invoicing priorities of these external contractors and  
13 vendors. If the Company were to impose strict invoicing timeline requirements it would  
14 risk losing access to vendors that focus on emergency response versus issuance of  
15 invoices.

16  
17 Finally, the invoices that are issued for the work performed will encompass hundreds, and  
18 in some cases, thousands of pages of crew-related charges. The supporting details required  
19 of vendors include timesheets with each person's name listed and the hours worked by  
20 that person, as well as copies of receipts for expenses incurred in their travel to and from  
21 such as gas, meals and incidentals. As a result, compilation of these invoices by the vendor

1 will take time where larger crew complements were provided. In addition, in many cases  
2 there is a significant amount of correspondence between Eversource and the vendor if any  
3 information is missing or discrepancies are found which could result in invoices being  
4 rejected and resubmitted by the vendor. For very large storm events (e.g., storms with  
5 response costs exceeding \$25 million), it can take the Company up to (or over) a year to  
6 receive all vendor invoices with complete documentation.

7 When an invoice is received, it will proceed through the verification, review, and approval  
8 process described below. This process will typically take 15 days to six weeks for any  
9 individual invoice depending on the size and complexity of the invoice. For invoices  
10 containing disputed or inappropriate charges, this process will take longer.

11 **Q. What is the internal review process that is followed to verify that invoiced costs from**  
12 **external contractors and outside vendors are correct?**

13 A. The Resource Acquisition Section of Eversource's ERP is comprised of individuals who  
14 are responsible for the procurement of contractor resources. The Resource Acquisition  
15 Section works in partnership with the Logistics Section and the Company's Procurement  
16 Department to secure contractors at the direction of the Incident Commander and Electric  
17 Operations Section Chief, with input from the other ERP section chiefs, as appropriate. As  
18 part of the procurement process, rates and mobilization/demobilization procedures are  
19 negotiated and agreed to with the vendor. In addition, throughout the event, Eversource  
20 supervisors are specifically assigned to the external crews to oversee the work of external  
21 resources. Each day, the contractors prepare timesheets, which are verified and signed off

1 by the designated Eversource supervisor to ensure that the indicated work hours are  
2 accurate.

3 After the event, each contractor hired by Eversource to perform storm-related services  
4 renders invoice(s) related to those services. The invoice detail is initially reviewed by  
5 Eversource administrative personnel, who are responsible for verifying that accurate  
6 (contract) rates are charged for each job classification based on the rates negotiated. The  
7 administrative employee also verifies the mathematical accuracy of the calculations on the  
8 bill, as well as whether the hours on the invoice align with the hours reported to the  
9 Company (or recorded by the Company) during the event. After this initial review, the  
10 invoices are further reviewed by an Eversource supervisor prior to approval of the invoice  
11 in accordance with the Company's Delegation of Authority.

12 During the review of these invoices, if discrepancies are identified or additional  
13 information is needed, Eversource personnel contact the vendor and, if adequate supporting  
14 documentation is not available, invoice charges are rejected in part or in total, as  
15 appropriate. In addition, if discrepancies are identified that resulted in over- or under-  
16 charging, Eversource works with the vendors to reconcile and receive/pay the appropriate  
17 amount due.

18 **Q. How are procurement card and other logistical costs compiled?**

19 A. As described above, to capture costs incurred by employees in fulfilling their storm duties,  
20 the Company utilizes procurement cards. The costs charged to the procurement cards, as  
21 well as other logistical costs, are compiled by utilizing the specific storm work order within

1 its financial system as these costs are incurred. A large portion of the procurement card  
2 costs relate to lodging and meals for external contractors working on the system. The  
3 Company also provides meals and lodging for internal crews and support staff who may  
4 have to travel some distance from home or work extended hours to perform restoration  
5 work within the Eversource service territory.

6 **Q. How are lodging and meals procured and tracked?**

7 A. The Logistics Section of the ERP is responsible for arranging lodging for internal and  
8 external personnel. In advance of a storm event, the Logistics section coordinates with  
9 hotels across the system to validate the availability of rooms depending on the size of the  
10 event. As rooms are needed, the hotels with sufficient availability in the areas where  
11 contractor resources will be assigned are called to book lodging. All invoices associated  
12 with meals and lodging are reviewed by the Logistics Section and signed off by the  
13 manager in charge of the group to ensure that the Company only pays for lodging and  
14 charges related to the storm.

15 In most cases, lodging arrangements are paid for using a procurement card. Procurement  
16 cards are also utilized to pay for meals or food brought into the area work centers for those  
17 employees working there. The Logistics Section coordinates the meal arrangements at the  
18 various area work centers. Meals and water as needed are also purchased by individuals  
19 who have their own designated procurement cards.

1 **Q. Please describe the process for reviewing procurement card transactions used to**  
2 **purchase food, lodging and supplies.**

3 A. The Company employs a multi-step process for reviewing procurement card transactions.  
4 Company purchasing cards or “PCards” issued by JP Morgan Chase were used during the  
5 2022-2023 Storm Events to purchase a variety of goods and services needed for the storm  
6 restoration process such as food and supplies.

7 Each Eversource PCard user is responsible for fully documenting each transaction by  
8 presenting the original purchase receipt and a complete description of the transaction and  
9 the reason for it. All documentation is then submitted to an Eversource PCard custodian,  
10 who is responsible for the accumulation and accounting of all PCard transactions in a  
11 particular Company location. The PCard custodian reviews all transactions submitted,  
12 ensuring proper use and documentation. The PCard custodian then enters all PCard  
13 transactions for their location into the Company’ instance in the JP Morgan PCard  
14 transaction system. Information regarding transaction dates, vendor name and the business  
15 reason for the transaction are entered into the PCard transaction system.

16 In addition, relevant accounting information, including Eversource affiliate company  
17 name, cost center, storm work order and amounts, is entered into the system. Once  
18 entered, the PCard custodian verifies the accuracy of charges on the cardholders monthly  
19 Line Item Detail report and ensures all receipts are attached. The cost center or location  
20 manager then approves the transactions on the monthly Line Item Detail report and returns  
21 to the PCard custodian to wait on instruction from the PCard Administrator on when to  
22 submit all approved monthly files to Accounts Payable to send to offsite storage. Each

1 month, reconciliation between the Company's PCard transaction system and a transaction  
2 summary file from JPMorgan Chase (Eversource's PCard provider) is performed.

3 The Eversource PCard Administrator also reviews a series of automated audit reports  
4 provided by JPMorgan Chase. The audit routines performed by JPMorgan Chase are  
5 intended to spot any potentially inappropriate usage of the PCards. Once all of these steps  
6 have been completed, a payment file is sent to the Company's Accounts Payable system  
7 for approval by an appropriate Company representative, and once such approval is  
8 provided then payments are thereafter made to JPMorgan Chase.

9 All PCard transactions are governed by the Company's PCard Procedures Manual, and  
10 comply with Eversource's previously described Delegation of Authority policy, which  
11 dictates management approval authority over payments. PCard transactions are accounted  
12 for as part of the "External Contractors/Outside Vendors/Procurement Cards" category of  
13 costs.

14 **Q. For the second category of costs identified as incremental storm related payroll costs,**  
15 **how have costs been compiled for this category?**

16 A. The costs incurred for payroll and payroll-related costs were approximately \$20.1 million.  
17 This includes direct payroll costs for all Eversource affiliated companies as well as payroll-  
18 related overheads and taxes for affiliates that would not have been incurred by Eversource  
19 except for the need to conduct the storm-response effort. Employee expenses are also  
20 included in this category. Costs eligible for reimbursement include meals, mileage, and  
21 travel expenses for those employees working the storm event who may not have a  
22 procurement card or as contractually obligated.

1 Direct payroll costs include the labor costs for union and non-union personnel. Employees  
2 are required to account for each hour worked every day. Employees in the field with a  
3 designated timekeeper fill out a paper or online timesheet with their hours worked, using  
4 the appropriate storm work order. The timesheet is reviewed and approved by the  
5 employee's supervisor and entered into Eversource's time and attendance system by an  
6 administrative employee in the office. Employees with access to Eversource's time and  
7 attendance system enter their own time directly, using the appropriate storm work order,  
8 and supervisors review and approve payroll in that system.

9 For the union personnel discussed above, the actual costs related to their worked hours is  
10 based on the applicable collective bargaining agreement(s). Exempt employee time is  
11 captured and tracked in the same storm account. Since exempt employees are not routinely  
12 paid for overtime, this time entry is for tracking purposes only. During multi-day  
13 restoration weather events, exempt employees are typically required to work an extensive  
14 number of hours over their typical work week and can receive emergency response  
15 compensation for overtime hours, consistent with Eversource storm pay policy.

16 **Q. Has the Company removed overtime costs associated with storm-related capital**  
17 **work?**

18 A. Yes. As mentioned above, the Company uses a capitalization process that estimates the  
19 labor costs associated with the capital units of property installed and removed during a  
20 restoration event. Factored into that estimation is an assumption that all work is performed  
21 under adverse weather conditions and on overtime. Therefore, overtime is removed from  
22 the storm costs when labor costs are transferred from the expense work order to the capital

1 work order. Overheads and loaders, including vehicle cost allocations, are applied to the  
2 labor and material costs capitalized.

3 **Q. For the third category of costs identified as vehicle expenses, please explain the costs**  
4 **incurred due to vehicles.**

5 A. Vehicle costs are incurred when a Company vehicle is needed to perform restoration work  
6 or, in the case of pre-staging, is deployed in advance of the anticipated weather to be ready  
7 to respond to the most affected areas as they emerge. The costs allocated for use of vehicles  
8 during the restoration work were approximately \$8.5 million. The actual vehicle costs for  
9 the Company are accumulated and allocated to departments based on their vehicle  
10 complement. The vehicle cost assigned to each department is then allocated at the work  
11 order level based on productive labor.

12 **Q. For the fourth category of costs identified as materials and supplies, how are costs**  
13 **compiled for this category?**

14 A. The costs incurred for materials and supplies were approximately \$0.6 million. The  
15 materials and supplies category represents the incremental costs associated with the  
16 materials used to restore power and repair storm damage. Typically, these are small items  
17 like tape, nuts and bolts, and short sections of wire, safety, and protective equipment. Also  
18 included in these amounts are store and lobby stock items purchased during a storm event.  
19 Costs associated with capitalized materials are appropriately removed from the costs  
20 included in this category.

21 The Company's Materials Management personnel utilize both the area work center  
22 storerooms and temporary staging areas to provide materials during storm events. At the

1           outset of a storm, area work centers and staging areas are provided with a supply of  
2           materials normally used in the district in which it was located. Such materials are centrally  
3           stored at, and distributed from, the Company’s Bow NH Central Warehouse (“BOW”).

4           The sites are staffed by experienced Materials Management personnel from all Eversource  
5           companies. These employees provide work direction to site material handlers and monitor  
6           material usage and replenishment, in conjunction with on-site operational management.  
7           Orders for replenishment materials are placed with Materials Management.  
8           Replenishment materials are also distributed from BOW to field locations. If certain  
9           materials were not available at the BOW, they are delivered directly to the needed sites  
10          from the material vendors.

11          Because of the importance of rapid material deliveries, Materials Management personnel  
12          and Eversource’s Purchasing Department work closely with vendors and other utilities to  
13          timely procure and deliver needed replenishment materials. Both the initial supply of  
14          materials and all replenishment materials are charged directly to a storm work order which  
15          is used to track as storm-related costs. All material requests follow Eversource’s  
16          Procurement Guidelines and previously described Delegation of Authority policy, which  
17          dictates management approval authority over material requests and purchase orders.

18          At the completion of a storm, Eversource’s Materials Management personnel work with  
19          local district operational personnel to return all unused materials to the BOW. All material  
20          returns are credited against the storm work orders, and therefore, are not included in the  
21          Company’s request to recover storm costs. This process takes time to appropriately ensure

1 that only those materials that are used during a storm restoration process are charged to the  
2 work order for that storm.

3 **Q. What is the multi-step process for reviewing third party vendor invoices for tree**  
4 **trimming services?**

5 A. Eversource's Vegetation Management ("VM") Department hired contractors to perform  
6 tree clearing and trimming during the 2022-2023 Storm Events. The ongoing process for  
7 receiving and reviewing invoices is as follows:

- 8 • All work is charged using preapproved time and equipment rates that were  
9 negotiated by Eversource's Purchasing Department.
- 10 • Each tree crew, including out-of-state crews, fill out a weekly time sheet that is  
11 used to capture the hours worked for each laborer and piece of equipment, as well  
12 as tolls, food, and lodging expenses not provided by Eversource.
- 13 • Each time sheet is verified by Eversource VM employees, including hours worked  
14 and the appropriateness of receipted expenses.
- 15 • Any discrepancies or errors are resolved with the contractors prior to the review  
16 process proceeding.
- 17 • Once verified, the timesheet data is then entered into the Company's Trees Work  
18 Management System ("TWMS") by Eversource employees and vendors. TWMS  
19 calculates the cost for each crew according to the negotiated contract, as well as  
20 tolls, food, and lodging costs.

- 1 • Prior to approval, the TWMS information is compared and reconciled to time and  
2 expense records maintained by the contractors. This reconciliation process  
3 streamlines the approval and payment process while ensuring appropriate oversight  
4 and accuracy.
- 5 • TWMS information is then interfaced to Eversource's on-line time approval system  
6 and approved by Eversource's VM Department manager.
- 7 • Once approval occurs in the on-line time approval system, an electronic interface  
8 into Eversource's Accounts Payable system creates an invoice entry and payment  
9 is made.
- 10 • All tree trimming vendor payments also follow Eversource's previously described  
11 Delegation of Authority policy, which dictates management approval authority over  
12 payments.

13 The Company also requires a "heavy storm tracking" sheet that lists the exact location  
14 (town, address, pole number, etc.) where work is performed during a storm event. This  
15 tracking sheet is required as additional backup and the timesheet for all work performed as  
16 part of storm restoration work. This additional documentation is reviewed by the arborist  
17 as part of the approval process. It is also the mechanism that is used for tracking telephone  
18 company pole ownership reimbursement, because the Company can track the pole  
19 owner(s) based on the location and pole numbers.

1 **Q. Are there any other additional validation and documentation review processes**  
2 **performed by Eversource's Accounting and Finance Organizations following an ERP**  
3 **event?**

4 A. To maintain a high level of oversight and control over the largest component of storm costs,  
5 the Company performs a final validation and review of the documentation supporting  
6 contractor invoices for line crews. This validation and review will be conducted by  
7 Eversource's Finance and Operations organizations.

8 Vendor invoices will be re-examined, validating storm dates, and ensuring no inappropriate  
9 expenses were billed. In addition, as part of this review, efforts are undertaken to ensure a  
10 clear documentation trail exists from reported storm costs (including incremental, capital,  
11 removal, and non-incremental costs); to charge type/resource summaries; to work order  
12 summaries; to work order details; to source transaction detail of charges; and lastly, to  
13 source transaction documents, such as labor timesheets, vendor invoices, expense receipts,  
14 applied overheads, and journal entries.

15 This documentation review will confirm that any policies regarding the accounting for  
16 incremental storm charges, capitalization, removal, and the review and approval of all  
17 source transactions are documented and complied with.

18 **VI. ALTERNATIVE STORM RESPONSE FUNDING**

19 **Q. Does the Company have any insurance policies that could apply to property damage**  
20 **resulting from a storm event?**

21 A. While the Company maintains an All-Risk Property Insurance policy which insures direct  
22 physical loss to property owned, used, intended for use, or leased by the Company, it  
23 excludes poles, wires, and underground property. The policy has a \$250 million limit per

1 occurrence. There is a \$5 million basic policy deductible for property involved in the  
2 generation, transmission or distribution of electrical power. The policy is meant to cover  
3 substations and other major facilities. There is no commercially available insurance for  
4 storm costs.

5 **Q. Has the Company considered supplemental insurance policies that would reimburse**  
6 **the Company for costs incurred to respond to storm events?**

7 **A.** Yes. The Company has researched potential insurance frameworks that could apply to  
8 storm events. There are two types of frameworks considered by the Company: (1) captive;  
9 and (2) parametric.

10 A captive framework results in an insurance company owned and operated by the utility.  
11 The utility funds the captive framework in an amount sufficient to cover expected losses  
12 plus administrative costs. The funding utility then pays premiums that are used to fund  
13 payouts when claims occur. Any amounts not used to cover losses can be invested and/or  
14 used to offset payouts and procure reinsurance, where available.

15 The second insurance framework that the Company has researched is parametric insurance.  
16 The parametric framework is a commercial insurance product where payout occurs after  
17 an independently measured triggering event (i.e., after winds reach a pre-determined speed  
18 for a pre-determined period of time).

19 **Q. Did the Company reach any conclusions about these insurance frameworks based on**  
20 **its research?**

21 **A.** Yes. Neither framework is a viable alternative to a storm reserve fund like the Company's  
22 existing MSCR. The Company is not aware of any utilities with an operating captive

1 framework for storm events. A captive framework also fails to insulate customers from  
2 storm response costs because it functions similarly to the existing MSCR but with the  
3 added costs associated with administering the captive insurance framework and requires  
4 customers to pay up front for costs not yet incurred, rather than after the fact, as is the case  
5 today.

6 The parametric framework relies on market availability and is currently unavailable for  
7 storms experienced in New England because it is not profitable to insurers. Further,  
8 parametric insurance would require customers to pay annual insurance premiums even if  
9 no payouts were received due to failure to experience a triggering event.

10 **Q. Has the Company investigated whether it can receive federal funding to offset its**  
11 **2022-2023 Storm Event costs?**

12 A. Yes. The Company investigated eligibility for any federal funding to offset the costs  
13 included in this filing. The Company was determined not to be eligible for any funding  
14 because the Company is a private entity.

15 **VII. COST RECOVERY FOR THE 2022-2023 STORM EVENTS**

16 **Q. What are the current circumstances of the Company's storm deferral?**

17 A. As discussed above, approval of the Company's storm cost recovery filing in Docket No.  
18 DE 21-031 resulted in a storm reserve deferral balance of zero. As of January 31, 2024,  
19 the Company has an outstanding storm fund balance of \$272 million.

1 **Q. Has the Company collected any revenues through base rates that are offsetting the**  
2 **outstanding deferral balance?**

3 A. Yes. In terms of the actual cash balance of these deferred amounts, base rates are producing  
4 a revenue flow that offsets the storm reserve computation, the cumulative balance of  
5 revenues to offset the storm cost reserve stands at zero on an aggregate basis as of  
6 December 31, 2023. Therefore, the net amount recoverable from customers of the storm  
7 costs presented in this filing would be approximately \$231.7 million.<sup>14</sup>

8 **Q. What is the Company's process of funding weather events when the storm costs**  
9 **exceed the level of funding provided for in base distribution rates, as has been the**  
10 **case for several years?**

11 A. The Company has to use its combination of capital resources to finance weather events  
12 while awaiting cost recovery. This includes using equity resources and debt. It is  
13 imperative that the Company is able to obtain recovery of its costs to pay back these sources  
14 of capital funds, or it will become more and more difficult over time for the Company to  
15 respond to major weather events, along with its annual capital infrastructure investments  
16 and other demands placed on the system. This is why carrying charges are applicable to  
17 the recovery of storm costs, since they represent the Company's costs of financing the costs  
18 associated with storm restoration, subject to recovery in rates at a later time.

19 **Q. What is the Company's proposal to recover the costs associated with the 2022-2023**  
20 **Storm Events?**

21 A. The Company will seek recovery of the 2022-2023 Storm Events in its upcoming base

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<sup>14</sup> Historically storm costs would be offset by the balance of revenues collected through base distribution rates to fund the MSCR. However, as discussed above, the MSCR has been depleted and accordingly there is currently no offset to the costs presented in this filing.

1 distribution rate proceeding.

2 **Q. Does this complete your testimony?**

3 **A.** Yes, it does.